10, March 2019 Skully's Old Hickory, Tennessee CMT/ABATE, Incorporated March 2019 State Board Meeting Minutes

Call to order at/about 1315 when quorum was estimated. Pledge Shannon Gregory Prayer Jack Jones

Roll Call

Executive Officers present:

Corporate Director Scott Smith - present

Assistant Corporate Director - Open

Corporate Treasurer Bette Stewart - present

Corporate Secretary J Robert Forbus – present

Corporate Legislative Director J Robert Forbus - present

Committee Chairmen

Activities Mark Waters - present

Sergeant-at-Arms Bullet Patrick – absent (excused)

Assistant Sergeant-at-Arms David Marlin – present

Products - Open

Safety & Awareness Carol Simpson - present

Newsletter PR & Communications (Keebler) Shannon Gregory - present

Membership/at-Large Kim Marlin - present

Chaplain

Chaplain Jack Jones - present

MRF Liaison

MRF Liaison Ed Domine – absent (excused)

Local Charters

Caney Fork – present

Dickson Humphreys – absent (excused)

French Broad – present

Montgomery - present

Music City - present

Nashville – present

Northeast – absent (excused)

Robertson – absent (excused)

Smith Wilson Stones River – absent

Sumner - present

Upper Cumberland - present

Wheels of Thunder – absent (excused)

Tennessee Foothills – present

Quorum established.

Motion to approve minutes by Lynne Greenwood, second by Mark Waters. Motion to approve is unanimous 14:0.

Executive Officer Reports
Corporate Director – no report

Corporate Treasurer Bette Stewart – I have financial statements, and then I also have up here the results of the January Kickoff Party; that became a State event. We were very fortunate, we had almost \$900.00 in membership renewals that night. If anybody has any questions, I made sure that I detailed everything out with expenses and miscellaneous and tried to make it simple.

Secretary J. Robert Forbus–Request to speak later during new business.

Legislative Director J. Robert Forbus—Let me provide a little history what we've been up to, and what we haven't been up to. Late last year in December I had a long conversation with Senator Kerry Roberts, you know Senator Roberts and Representative Jay Reedy are our sponsors in the House. Senator Roberts and I had a long conversation We knew the last time we were in the Senate where we got beat, and how we got beat. Kerry was smiling as he was pretty sure he would have a committee chairmanship, and if he had a committee chairmanship it gives him a bit more muscle; of course what he did not know was the what might change with the Finance Committee and the Transportation Committee. Kerry got his position - he's the Chairman of the State and Local Government Committee. The Transportation Committee has all the same people on it again, they just moved. The Chair of the Transportation Committee; rather than being someone on our side, is someone who is not only opposed to us; she is adamantly opposed to us as is the Chair of the Senate Finance Committee. We don't have the votes in those committees.

What I want to say; I want to stay in this room – please! PRIVATE CONVERSATION

Tony brought up something very smart. If we try to run it, knowing that we're going to fail, it just gives our opposition a little fine tuning. So, unless something dramatically changes, we won't run it. We could still run it as a caption Bill, but I'm pretty sure it won't happen. Right now, we have about thirty-five new members down there who we need to meet. I've met some of them, some are on our side, but I have not met all of the them. In the House it looks better as far as Committee Chairs, they're on our side. The makeup of the Committees and especially subcommittees, hmm, that's dicey. But if you can get a Committee Chair

Music City Wayne Shaub: So, you put a Bill in the Senate it has to be in by the 7th. Yes, unless it's a caption Bill.

Activities Chairman - Mark Waters- The New Year's Kickoff Party went pretty good. Thanks everyone who helped out on it. We did make money; not a bunch, maybe next year will be better. Will we do it next year? Let's get together. Bette gets all the stuff. Any money I got I gave it to her. I have also flyers up here. This is a Veterans' Run that Wilson County does. It's really nice. If you want to be a sponsor you get your name on the tee shirt, it's \$100.00 to be a sponsor. Caney Fork has done it before, Smith Wilson has done it. The money goes for that whole facility. Every war they have stuff from every war. I'm actually the treasurer.

We've been asked by the city of Lebanon to do a bike show on the 4th of July they have a huge event at the Fairgrounds. They've asked if we could get some bikes together. We'll be right next to a car show.

VFW will be there doing their thing. They have a car show; we'd be able to all come in, you pay nothing, the kids can walk around the bikes. When the mayor's secretary called me on it, I asked if we could do a membership drive. She said "no problem, just let me know how much space you need". The plan is to take the ABATE trailer, with some chairs in the back. That will be inside the fairgrounds. It's huge, there's thousands of people. I talked to Kim, I talked to TP on it, also Justified may be involved with it. We're going to have a membership table there, in front of the trailer. Justified may be involved in it, maybe the Reapers. It won't be all one table; they will be separate. People come there from all over. We're looking to get about thirty bikes in. I can't guarantee anything until I talk to this lady. The lady who Bernie Ashe had call me is in charge of the Wilson County Fairgrounds, so she is the top person. The benefit to us is instead of having to park out in that field if you ride you park inside.

Music City - Deadeye - Could I make a suggestion? On the membership table could the membership person bring the lemonade machine and have new cards. Mark Waters - We would need a plugin at that point, and I can get a plugin.

Corporate Director Scott Smith – That would a good event to show CMT/ABATE in force.

Sumner Jeff Hollins si— Two things I want to do one first. You know, Mark Davis, our ex Director is fairly active in that antique motorcycle club, and Sid of the Outlaws; they are already going to have their national rally over there this summer of this fall. The second thing is; I think we need to be consistent; solid like a rock wall; and plan on having the membership drive (Kickoff Party) next year.

Motion to have 2020 Kickoff Party made by Jeff Hollins and seconded by Safety & Awareness - Carol Simpson. Motion passes 14:0 and is unanimous

At-Large Membership Kim Marlin – I really don't have anything. If you have any changes that you see now, you need to be made, you need to get them to me. Thank you for the support all this time.

Newsletter PR & Communications Chair – Keebler – I don't know how many people are getting the newsletter, are actually been looking at the newsletter. I think this last month we had minutes from three of our Charters. That's less work I have to do. But whenever people see the minutes from this Charter, from this Charter, they say "hey look at what these folks are doing. These guys are doing something. I want to get out and do something. Hey, that's a good idea. If I could get anything from all the Charters.

Corporate Director Scott Smith - Actually in the By-Laws you are required to report your Charter meetings to the newsletter every month. So, if you've got nothing on there what you're basically saying is that you did not have a meeting. So even if you don't have a quorum; if you sat down and got together, write something down and put it in there so we know that you got together.

Newsletter PR & Communications Chair – Keebler – If you have a stick, you have a voting right, that's a position of leadership. You people are Board members, you're leadership. It helps our members see that we are actually active and supporting what we were voted in to do. So if we could get something from everyone, that's great. I got a whole page from Bette this time. She did wonderful this month; hopefully I get it next month. .f you can get something Flyers, if you need help with your flyers. Really, I've got programmes fixed up "bam!" it's all done. It helps that we have flyers. We put them on the website, we put them in the newsletter. We have to have at least a month in advance. So if you know you're going to do something, let me know. And pictures after events. Show that you planned it, that you actually did it, and how much fun you guys had. Pictures are a lot better than just a few words. I got some some good ones of the Kickoff Party.

MRF Report Ed Domine - Absent

Safety & Awareness - Carol Simpson – First thank Newsletter PR & Communications Chair – Keebler. Would like to mention David Mantooth. He went to the hospital and it would be good to call him. His number is 865 XXX XXXX.

My report on the grant; I talked to John Millican; he's retiring in July. We applied for a grant for \$20,000.00. (can't make out) Captain Stafford. Friday, For some years we got \$50,000.00, \$20,000.00, \$10,000.00 and now we're asking for \$20,000.00. I asked if they are going to hold this forever. The dealerships do not have any money. There is \$100,000.00 in the budget every year for the Rider Education Programme. I would like to speak to the assistant commissioner (Chief of Staff David McGriff) and find our when we're going to get some money and I'd also like to shake the tree with the finance people

Corporate Director Scott Smith – We have an existing balance from this past year.

Safety & Awareness - Carol Simpson – Is anybody opposed to that?

Secretary J. Robert Forbus – Chief McGriff seems to have some respect for us We seem to have a pretty good relationship with Chief McGriff and I would limit the conversation to him – that's just my suggestion and all I have to offer.

Activities Chair - Mark Waters – Me, I talked to her (Safety & Awareness - Carol Simpson, I think) I was asked if we could do the Don't Ride Fried at the 4th of July event. I told them we do not have the money.

Safety & Awareness - Carol Simpson – How much money do we have in the grant?

Secretary J. Robert Forbus - About \$2,600.00.

(Music drowns out conversation) Safety and Awareness Chair is speaking.

Safety & Awareness - Carol Simpson – (Music drowns out conversation) I'd like to recognize Robertson County. Kelly Appleton has five rider education sites. (music drowns out conversation) thirty-something riders edge sites are on State property. In all of Nashville she has one site, and Boswells has a site; it's a modified range. I was talking to Newsletter PR & Communications Chair – Keebler one day and he said well there's a VFW or something close to where he works, and I was thinking Al Menah shrine - off Trinity Lane. I called Samantha (Stubblefield) and asked if some of the Robertson people were part of the Al Menah and she confirmed that some were. Kelley Appleton made a telephone call on Thursday, on Friday they sat down and said "yes". They had a board of directors meeting on Tuesday and they have a site.

Corporate Chair Scott Smith – Hey, Charter reports, does anyone have anything significant going on in their Charters in their area?

Caney Fork – Terry Presley Yeah - first off, I'd like to say I'm sorry I didn't make Scott Dean's benefit yesterday. Hard time to be there on top of our Turkey shoot. I know some of ya'll won't agree with me. It was joined with Justified and us and it has doubled the money. We need community support on

everything. Support these other clubs. We also have the first rodeo coming up on April the 13th at The Roost.

Newsletter PR & Communications Chair – Keebler - Anyone take pictures? Send them to me.

Caney Fork – Terry Presley We had a lot of good people show up. Regular people from the community show up. Support these other clubs, ya'll. We all ride bikes.

Music City – Deadeye – I don't know who it was who sent these out. But it's a list of all the events going on. Appreciate that.

Newsletter PR & Communications Chair – Keebler – It's in the newsletter too.

At-Large Membership Kim Marlin – I send those out with all renewals and all renewal reminders. Activities Chair Mark Waters – Well, you're (Deadeye) the one who made the motion on that a couple of years ago. (laughter).

Montgomery County - Kickstand - So Montgomery County Charter is part of the safety task force for Montgomery County. The 11th (of May 2019) is

Upper Cumberland Lynne Greenwood – We have the Liberty Rally (on) Mother's Day weekend at Jackson County fairgrounds.

Montgomery County Kickstand – Something Safety & Awareness - Carol (Simpson) was going to bring up. They told Gary (Mad Jap) and then Gary passed it down to me. They had already picked this date out for this event they have in Clarksville – the Rise & Shine event. And, they have invited us to be part of the safety task force that just started up September of 2017. So Montgomery County Charter is part of the safety task force. We have meetings once a month; the first Thursday of the month and the 11th, if anybody can help I will highly appreciate your help because I don't have enough people in our Charter to do the Don't Ride Fried Carnival and set up our event. There's going to be a bike show and the State Highway Patrol is going to have a rodeo down there and it's not going to cost anything – you can get in free.

What's the date on it? It's May the 11th and it's at Outlaw Field there in Clarksville. The ride starts at the Governor's Mall and is supposed to go down through town over to Outlaw Field. Supposed to be there at 10:00 (am).

Corporate Director Scott Smith – Any flyers on it yet?

Montgomery County Kickstand – Not yet. They were supposed to have flyers made up this last meeting and there was three or four flyers made up and nobody could make up their minds, so as soon as I get one I will send it in. Questions?

(Unknown) – You have a ride Saturday, right?

Montgomery County Kickstand – Yes, we have a ride.

Activities Chair - Mark Waters - Remember, that was the rodeo though.

Well, we're setting up a booth for the parade in Erin. Mad Jap is supposed to bring his truck and trailer and we're going to put a motorcycle on it and ride in their parade. We've got banners ordered to put

down the side (whose parade is that?). It's the Saint Paddy's Day parade in Erin, Tennessee. Last year we was there. Paul's bike caught on fire. Mad Jap burned his clutch out. That's why we decided to put a bike on a trailer and pull it through. And we'll try to get people to come to that and walk along the side and throw out candy and the parade don't start until 11:00(am).

Corporate Director Scott Smith – We've got elections coming up for Assistant Corporate Director, Treasurer, and Membership and At-Large positions. I've got an application for Corporate Assistant Director from Kim here.

Election of Corporate Assistant Director. Nominee Kim Marlin. Motion to accept resume by Safety & Awareness - Carol Simpson, second by Lynne Greenwood. No opposition. 14: 0 Kim is confirmed as Corporate Assistant Director.

Election of Corporate Treasurer. Nominee Bette Stewart (incumbent). No opposition. Motion by Jeff Hollins, second by David Marlin. 14: 1 Bette is confirmed as Treasurer and the motion is unanimous.

Election of Membership At-Large Chair. Nominee Sarah Jane Lipinski for interim position and election during September. Motion by Corporate Assistant Director - Kim Marlin, second by Activities Chair - Mark Waters. No opposition. 14: 0 Sarah is confirmed as Membership Chair and the motion is unanimous.

Old Business - proposed new By-Laws.

Corporate Secretary J. Robert Forbus – you know several of us met or at Dickson Humphreys and went over the By-Laws as they stand right now with a copy of the original By-Laws to use as a guide. What I tried to do was to get back to the original By-Laws as much as possible since they were nearly flawless. . We discussed a lot of things that day. There were some really good suggestions – especially from Bob Celmer. I wish he was here so I could thank him again. So I put together a sheet of yes and no, a, b, c, and sent it out to the ones who attended that meeting. The first time around I got one reply. The second time around I had a maximum of four replies. Being that only 1/3 of the Charters showed any interest at all in doing anything, Scott, I think we need to drop it.

Upper Cumberland - Lynne Greenwood – At our Charter meeting last Sunday we asked if it had ever been sent out. I asked Dean and he never got it. (Forbus) I sent it twice; I sent it to the couple who came to our meeting. (Greenwood) That's Mike and Lillian Saylors (Forbus) That's right. (Greenwood) They have missed some meetings because of health issues, well they both have issues - on her part. Chair notes that project is dropped.

Corporate Director Scott Smith – One of the issues we never resolved was the at-Large membership; do we keep it or so we eliminate it? This is up to ya'll to decide whether we keep the at-Large membership. I really don't want to go into depth since it also applies to what Johann has to say here shortly.

New Business

Corporate Secretary – J. Robert Forbus - I brought several copies and Scott brought copies. I found a number I needed to fine-tune just a little bit, actually three. But you know, revenue is something, as Secretary, I have the oversight of the Organization and we know that revenue is an issue. We know that our solvency could become an issue and we spent the last few years losing money every year so what I did was; I published a page, two sides, one is calendar years 2001; I was Corporate Treasurer for nine months – Interim Corporate Treasurer 2000-2001; and I have all my records from those days and I kept extremely detailed records. I took those records and compared them to what we're doing now.

I looked at the members we have, and I looked at cost because we discussed how expensive the newsletter is, and I know Jeff did his own analysis too and Jeff and I are pretty darned close with our numbers as far as the cost of membership. And, I've heard people mention that we're spending too much money at the Corporate office. No, no. I'm going to run through it really quick. I'm not going to run through the details – you've got as a reference. During 2001 the total cost for membership was \$2.16 per member per month or \$25.96 per member, per year. Now, membership dues in those days were \$25.00, so we ran a deficit of \$0.96 – almost a dollar. We had a ton of money coming into the Organization from events and that helped hide that. But even then, 2001, we were talking about bumping the membership. Now if we were to adjust for inflation, that membership now would cost \$36.80.

Now during 2018, right now, we have one-hundred and seventy-two recurring members – everybody hear me out – that's the number I got from the 2018 ledger. The cost of membership now is \$64.27 per member and we only get \$30.00 from the members, so a member costs more than twice what we get from him. During 2001 membership dues were \$25.00. Adjust that for inflation and it would now be \$35.44. That's still not enough, and we are about \$30.00 short. Newsletter – this is what we discuss so much. During 2001 the newsletter cost \$0.56 per member per month to print and mail, or \$6.72 per member per year. During 2001 the cost of the newsletter to the organization was very small. During 2018 the newsletter; the cost to print and mail it, was \$4.01 per member per month, or \$48.15 per member per year. Big difference. Now if I adjust for inflation; 2001, \$0.79 per member per month or \$9.53 per member per year. Newspaper presses don't run anymore. The Tennessean shut down their Goss Colorliners last week and those are the last big commercial web presses in middle Tennessee. Now, there's other people who do print on paper pulp, and Scott, with your approval I'd like to stop and ask for a motion from the floor when I finish.

I went through the costs of membership packets then. Sometimes when you have fewer people offering a service the price goes up.

Office and administrative. I'll go into this; some people think we spend a lot at our State Office. No, I can tell you, Bette can tell you. Bette knows where we were – a couple of years ago, three or four years ago. Here's an example. 2001 – now we had about nine-hundred recurring members during 2001, and probably forty to fifty lifetime members. I can't count them because they're paid up. 2001 we rented an office and paid \$170.00 per month. We had telephone – pretty darned expensive, about \$250.00 a month. We had long distance service we had to pay for on top of that – over \$100.00 per month. We had a fax machine – we had to pay for every time we sent a fax. And we had an office manager who we paid \$200.00 per week and she did a damned fine job. During 2001, that office, office manager, and all the things in that office cost us \$2.16 per member per month or \$25.96 per member per year. So, adjust that for inflation, during 2001 the office cost us \$3.06 per member per month or \$36.81 per member per year.

Okay, you say "all right, Forbus – so if the office cost so much money then, why does the membership cost more than it did then?" Because we had a lot of events. Those events brought money into the organization. And that's how we managed to run a fairly large organization and get things done. Give an example – 2001 – deposits during 2001 when I closed the ledger before I passed it off to the next 'real' treasurer since I was interim - were \$31,406.29. In today's numbers that would be about \$47,000.00. Total liabilities for 2001 were about \$27,392.00. In today's numbers that would be about \$38,000.00. The end of year money we had during 2001 was \$6,438.06. Now, I talked to Wayne Shaub last night and I invited Wayne to come today – many of you know Wayne – past Director – I had a number in my mind. (sees Wayne Shaub and acknowledges him) from years ago, and as good as it seems we were doing, it wasn't good enough. We had boosters in those days, too. We wanted enough money to be able

to hire a professional lobbyist to run this helmet Bill for us – one who was already down there, and we came up with a budgetary number of about \$15,000.00. That's why I walked to Wayne last night; it's been twenty years and my head's been bounced around. So in spite of how well we did, we wanted to do better. So what I'm telling you is; if we print this newsletter we've got to find a cheaper way to print and mail it. Carol and I talked; Carol heard me whine about it; Everybody's heard me whining; sometimes I whine a lot. I'd like someone from the floor; I can make a motion but I prefer that it comes from the body. I'd like someone to make a motion to form a small committee to analyze the costs of a printed and mailed newsletter and on that committee...that's the motion. Safety & Awareness - Carol Simpson adds "to include searching all across the area for people". Motion made by Safety & Awareness - Carol Simpson and seconded by Music City - Deadeye. 14:0 and the motion is unanimous.

Newsletter PR & Communications Chair – Keebler nominates himself as a member if the committee – very much appreciated since he knows all the ins and outs of publishing the newsletter and knows the mailing processes involved. Scott Smith directs him to be the Chairperson. "Can you have something by the next State Board meeting?" (Jeff Hollins) Now we are printing the newsletter every other month; is this going to stay this way? (Forbus) I'm going to stay out of this conversation.

Discussion drifts off into (Safety & Awareness - Carol Simpson) how many paid members are in the Organization. (Forbus) paid recurring members one-hundred-seventy-two. (Safety & Awareness - Carol Simpson) Does that include the at large? (Forbus) Yes it does, if they're recurring members.. I took the number from membership income and simply divided by thirty, and one-hundred-seventy-two is the number I come up with.

Return to Old Business – all in favor of keeping At-Large Membership. Motion to keep At-Large membership or move at-Large members to Local Charters. Motion modified to keep at-Large members where they are now, and move new at-Large members to Charters. From the floor - some people choose to not be in a Charter. Safety & Awareness - (Carol Simpson) suggests an amendment to the motion to suspend the vote until a questionnaire is sent to them by the Corporate Director. Discussion gets out of hand.

Motion by to keep at-Large members as is (originally) made by Newsletter PR & Communications Chair – Keebler and seconded by Activities Chair - Mark Waters. Question is called by Music City - Deadeye. 13: 1 and the motion carries.

Corporate Director – Scott Smith – in December we talked about motorcycle art license plates for automobiles and motorcycles with a minimum quantity of one-thousand (1,000) required. Proceeds from \$30.00 to \$35.00 per plate would go to CMT/ABATE, Incorporated treasury. We must pay for the setup of the plate and project would require Organization commitment of \$4,000.00 to \$5,000.00 up front.

Newsletter PR & Communications Chair – Keebler makes motion to establish committee for license plates, seconded by Jake Edwards. 14:0 the motion passes unanimously. Wally Baez volunteers for committee and is nominated for Chair. Take matter back to Charters to find committee members.

Ten-minute break.

New Business

Corporate Legislative Director J. Robert Forbus – The Legislative Chair's position is elected every other September, unlike other positions that are elected during March. We do that in order to have the person

in position ready to work before the start of legislative session that begins in January. Last September I was again elected to the position and agreed to stay for one more year.

I am the Corporate Secretary. I'm bothered holding two positions on the Executive Board, and one could think that smacks of impropriety – they could. It's wrong for one man to hold two positions. I've been the Corporate Legislative Director for two or three years, at the Charter level and the Corporate level. I'm tired of beating my head into the wall. And failing. I've failed at everything I do, legislative-wise. And I don't like to fail – I like to have a little victory sometimes. I occasionally have a small victory when I get a legislator on our side, but those small victories are usually made possible when Charter folks talk to their representatives. If Danny would stand up, sir?

Most of you folks know Danny Youngs – Smith Wilson. Danny is one person in the Organization who is engaged. He's engaged locally with his County party folks; he's engaged when he goes down to the legislative offices to talk to people free and clear – he's not bashful. And Danny has stayed in touch with me pretty well over the last couple of years, I'd say? And there's things I've been able to tell Danny to keep them to himself and he's done that, because sometimes as Legislative Director you're privy to certain conversations that are very important and you'd like to tell everyone but you have to keep your mouth shut. In my case of course I tell Scott - Scott's the Corporate Director and he needs to know every bit of business I am doing outside this room.

In September my term will be one half-way finished. And I would like to step aside in September. I want for someone to try a new opportunity. I'm not saying anyone is better than me or worse than me. But sometimes just having a different person with a different outlook and a slightly different way of doing things is the key to getting things done. It doesn't matter how good or bad the predecessor is. I think the next person has something unique and different to bring to the table. During September I will formally resign my position, and stay on as Secretary until you fire me. And I would like to bring Danny up for election at that time.

Danny, with Scott's approval I'd like you to address the group. I am the aforementioned Danny Youngs. I have been politically involved for quite some time. I am a team worker; I believe in working as a team for the Organization. I look forward to this position because I believe a lot of things that need to be done can be done and I'm not talking just the helmet law in specifics. I go down there; I'll be honest; when I go down there I talk about a whole different agenda of ABATE than just ABATE while I'm down there. And as the Legislative Director for ABATE I will only stay on the issues that are relevant. Like the emissions. I started that with Mark Pody and he spoke to Clark Boyd and who knows; it could be seven months, seven years before it goes through. I've come up with a lot of ideas and I work with a lot of people, the legislators because I can talk with the best of them without being bashful or hesitating. Form a small committee and do the yays and nays so everyone doesn't think I'm running roughshod.

Corporate Director Scott Smith – if any Charter Director needs to get hold of the at-Large you need to get with Corporate Assistant Director - Kim.

Open Forum.

Safety & Awareness - Carol Simpson – passes out slips for boosters.

Music City - Deadeye – we had a Saint-Patrick's Day ride that fell through.

Kickstand - Telling everybody about May 11^{th} – if anybody wants to help we'll be setting up from 08:30 (am) to 10:00 (am).

Music City - Deadeye – we used to have a Freedom Rally. Mention of past Freedom Rallies. Wayne Schaub gives specifics of why they stopped – the costs. Safety & Awareness - Carol Simpson – and to add to what Wayne said, if you don't have a thousand people you look very small at the plaza. Motion to adjourn by Activities Chair - Mark Waters and seconded by Caney Fork - Terry Presley. Motion is unanimous.